



ANTONIO CRISTOFARO

RELATIONSHIP MANAGER WEALTH MANAGEMENT

Far from the business world, close to people. - Trust is intrinsic.

PROFIL

Passionate, globally adaptable Relationship Manager with strong sales acumen. Embracing Italian flair, adept in business worldwide, and connecting deeply with people.



Hamburg



+49 (0) 175 747 737 8



acr@aquiscap.com

SKILLS

Communication	<div style="width: 80%;"></div>
Customer Orientation	<div style="width: 70%;"></div>
Sales	<div style="width: 60%;"></div>
Relationship Building	<div style="width: 85%;"></div>
Teamwork	<div style="width: 75%;"></div>
Financial Knowledge	<div style="width: 80%;"></div>
Ethics and Integrity	<div style="width: 85%;"></div>

PROFESSIONAL EXPERIENCE

01 / 2024 – CURRENTLY

Managing Director

AQUISCAP & Cie. GmbH

Management of projects in aviation and other industries. Establishing and nurturing dynamic business relationships that promote both innovation and long-term success.

03 / 2023 - CURRENTLY

Owner & Founder

Cristofaro & Partner

09 / 2022 – 01 / 2023

First Officer & Executive Sales Manager

Executive Jet Operator - Berlin

04 / 2022 – 09 / 2022

Senior Sales Consultant - Interim Finance

Michael Page Interim - Hamburg

THE PATH OF EDUCATION

09 / 2024 – 03 / 2026

Master of Laws in Mergers & Acquisitions

Universität Münster- JurGrad gGmbH

01 / 2024 – 03 / 2024

ESG Implementation Manager

IfUS Institut - an der SRH Hochschule Heidelberg

09 / 2023 – 11 / 2023

Transformations- & Turnaround Manager

IfUS Institut - an der SRH Hochschule Heidelberg

11 / 2020 – 06 / 2023

B.Sc. Business Management - Aviation

TRIAGON Academy - Higher Education Institution